



HELLO MALAWI!

BLC is a procurement and supply specialist with over 40 years of combined experience, serving a diverse range of sectors across Malawi. We are committed to excellence in procurement, ensuring that our clients, including leading corporations and government entities, receive tailored solutions that meet their operational needs and enhance efficiency. With a focus on delivering high-quality goods and services, we are a trusted partner for public and private organizations alike.

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ABOUT BUY AND LET CENTRE

BLC is a multifaceted company specialising in real estate, procurement, construction and tourism. With a legacy of excellence and innovation, we are dedicated to transforming the sectors we operate in. Whether you are looking for expert procurement services, reliable property management, real estate development, or a relaxing escape from our busy cities, BLC offers a wide range of solutions designed to meet the unique needs of each client.

Our reputation is built on long-standing partnerships with government bodies, NGOs, international organizations, and corporations. We pride ourselves on delivering high-quality results that help our clients achieve their goals efficiently.

BLC's expertise in procurement and supply chain management makes us the partner of choice for organizations involved in large-scale projects requiring timely, cost-effective, and reliable delivery of goods and services.

OUR VISION AND MISSION

VISION

BLC aims to be the leading procurement, real estate, and investment company in Malawi, delivering sustainable solutions that enhance the lives of our clients and contribute to the development of thriving communities. Through innovation, collaboration, and ethical business practices, we strive to drive growth and create value for our clients while maintaining a commitment to excellence in all areas of our business.

MISSION

Our mission is to provide exceptional procurement, real estate, and property development services that cater to the diverse needs of our clients. By leveraging our expertise, advanced technology, and innovative strategies, we deliver results that promote economic growth and sustainable development. We are dedicated to maintaining the highest standards of professionalism, integrity, and social responsibility in all our endeavors.



OUR SERVICES

PROCUREMENT AND SUPPLY

BLC's procurement and supply services are at the heart of our business. With more than 40 years of combined experience, we specialize in the sourcing, purchasing, and delivery of goods and services for public and private sector clients. Our services are designed to streamline procurement processes and ensure that all transactions adhere to the highest standards of ethics and transparency.

We provide tailored procurement solutions for a range of industries, including construction, health, education, and more. Whether you need a comprehensive solution for a national tender or are looking to establish long-term supply contracts, BLC has the expertise to meet your needs.

We have a proven track record working with clients such as the Government of Malawi, UNICEF, PLAN International, the Clinton Health Access Initiative, Palladium, Chemonics, the Parliament of Malawi, and the Malawi Electoral Commission to mention but a few of our prestigious clients.

OUR SERVICES

CONTRACT SOURCING

BLC's experience extends to contract sourcing for corporations across diverse sectors. Our procurement team works diligently to ensure that your company receives the best products and services, all while negotiating favorable terms and maintaining a focus on quality. From identifying and vetting suppliers to managing delivery schedules, BLC provides end-to-end contract management that saves time and resources for corporate clients.

REAL ESTATE AND PROPERTY DEVELOPMENT

In addition to our procurement expertise, BLC is a leader in real estate and property development. We offer services in buying, selling, and renting residential, commercial, and industrial properties. Our team of real estate professionals provides market advice, negotiates contracts on behalf of clients, and facilitates property viewings and inspections. We handle all regulatory submissions and transfers, ensuring a smooth and hassle-free experience for our clients. Our developments prioritize sustainability and community needs, creating spaces that deliver long-term value.

OUR SERVICES



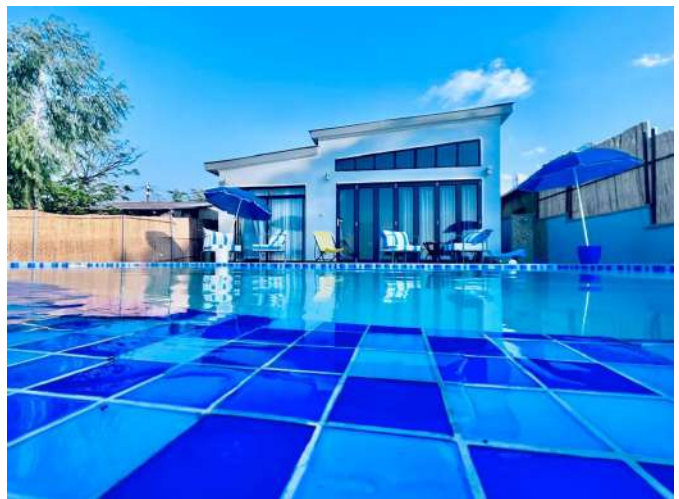
FACILITIES MANAGEMENT

BLC provides comprehensive facilities management services, ensuring the smooth operation and maintenance of buildings. From climate control systems to security, plumbing, and electrical maintenance, we are equipped to manage all aspects of building performance. Our goal is to create a safe and comfortable environment for occupants while minimizing downtime and ensuring efficiency. We also manage cleaning and landscaping services to maintain the aesthetic and functional quality of the properties under our care.

TOURSIM



BLC owns and operates Luxury Escapes in Cape Maclear. Escapes offers a unique experience for groups of up to 10 people in a fully serviced villa on the shores of Lake Malawi. With more Luxury Escapes locations planned, showcasing the beauty of Malawi, BLC aims to provide an escape from the hustle and bustle of Malawi's busy city life.



SUPPLY SECTORS

ICT

BLC specializes in supplying a range of ICT (Information and Communications Technology) products for various clients, including:

- Laptops: Offers a variety from brands like Dell, HP, Lenovo, and Apple for personal and business use.
- Desktop Computers: Includes standard desktops, all-in-one PCs, and high-performance workstations.
- Printers: Supplies everything from desktop inkjet to high-capacity laser and multifunction printers.
- Peripherals: Stocks monitors, keyboards, mice, external drives, USB hubs, and wireless devices.
- Network Equipment: Offers routers, switches, modems, firewalls, and access points for secure networking.
- Servers and Storage: Provides servers and NAS solutions for small to enterprise-level data needs.
- Software: Offers a variety of software, including operating systems and productivity suites.



- **Audio-Visual Equipment:** We offer projectors, webcams, speakers, and headsets for personal and professional use, including video conferencing.
- **Cables and Accessories:** Our selection includes HDMI cables, power adapters, docking stations, and surge protectors.

BLC provides ICT items with manufacturer warranties and comprehensive after-sales service, including installation and technical support. We are dedicated to efficiently and cost-effectively meeting your ICT procurement needs.

OFFICE FURNITURE

We provide a wide selection of furniture to cater to diverse client needs, including:

- **Office Desks:** Various styles like executive, modular, and height-adjustable desks for individual and collaborative work.
- **Office Chairs:** Ergonomic, task, executive, and conference seating designed for comfort and support.
- **Filing and Storage:** Filing cabinets, bookshelves, and mobile pedestals for organization.
- **Conference Room:** Complete setups with large tables, ergonomic chairs, and multimedia support.
- **Reception Area:** Comfortable sofas, lounge chairs, coffee tables, and reception desks.
- **Training and Breakroom:** Flexible training room furniture and breakroom dining options.
- **Educational Institutions:** Student desks, classroom chairs, and laboratory furniture.
- **Custom Solutions:** Bespoke designs for unique office layouts.



MEDICAL EQUIPMENT

We offer a comprehensive range of medical equipment, including:

- Hospital Beds and Stretchers: Adjustable hospital beds, ICU beds, and patient stretchers designed for comfort and easy mobility.
- Medical Trolleys: We supply stainless steel trolleys for surgical, anaesthetic, and general medical use, as well as medication carts.
- Monitoring and Diagnostic Equipment: Devices such as patient monitors, ECG machines, blood pressure monitors, pulse oximeters, and defibrillators.
- Surgical Instruments: A full range of surgical tools and sterile supplies for operating rooms and outpatient services.
- Medical Furniture: Examination tables, bedside lockers, and instrument stands, along with seating for patients and medical staff.
- Imaging and Electronic Devices: Ultrasound machines, X-ray equipment, and handheld diagnostic devices.

AGRICULTURE

Our comprehensive range of agricultural supplies includes:

- Irrigation Systems: Drip irrigation, sprinkler systems, and water pumps designed to optimize water usage and improve crop yields.
- Farm Implements: Plows, harrows, seed drills, cultivators, and other essential tools for soil preparation and planting.
- Tractors and Machinery: We supply tractors of various sizes, along with attachments such as trailers, mowers, and tillers for versatile farm operations.
- Agricultural Inputs: A wide selection of seeds, fertilizers, pesticides, and herbicides to support healthy crop production.

GENERAL SUPPLIES

As we often say,, we supply "pin to plane".

Though we specialise in specific sectors, we regularly partner with experts to ensure we are able to provide a world class service to our customers, no matter their procurement needs.

Our general supplies include, but are not limited to:

- Stationery and Office Supplies: Pens, notebooks, paper, staplers, filing systems, and other essential office items.
- Tyres: A wide range of tyres for vehicles, including passenger cars, trucks, and agricultural machinery.
- Batteries: Car batteries, rechargeable batteries, and dry-cell batteries for various applications.
- Cleaning Supplies: Detergents, disinfectants, mops, brooms, and other janitorial items.
- Tools and Hardware: Hand tools, power tools, safety equipment, and general hardware supplies.
- Packaging Materials: Boxes, bubble wrap, tape, and other packing supplies.
- Electrical Supplies: Light bulbs, extension cords, electrical fittings, and other electrical accessories.
- Automotive Accessories: Engine oils, filters, lubricants, and other vehicle maintenance items.

With a commitment to timely delivery and excellent customer service, BLC ensures that our clients' operational needs are met with efficiency and professionalism.



PROPERTY SERVICES

BUY, SELL, LET

At Buy and Let Centre (BLC), we specialize in providing exceptional property solutions tailored to meet the diverse needs of our clients. Whether you're looking to buy, sell, or let commercial or residential properties, our expertise and dedication ensure that your experience is seamless, efficient, and rewarding.

Our Services

Property Buying

We assist individuals and businesses in finding the perfect property that aligns with their investment goals or lifestyle needs. Our extensive network and market insights allow us to offer a curated selection of high-quality properties across Malawi.

Property Selling

We offer comprehensive support to property owners looking to sell their assets, including market analysis, pricing strategies, and targeted marketing campaigns. Our team ensures that properties are presented to the right audience to achieve maximum value.

Property Letting

For landlords, we provide end-to-end letting services, including tenant screening, rental agreements, and property management. For tenants, we help identify the ideal rental property based on location, budget, and specific requirements.





RENTAL PROPERTIES


Our **residential rental** services provide comfortable and affordable housing options, from modern apartments to family homes in prime locations.

For businesses, our **commercial rental** services offer a wide range of options, including office spaces, retail shops, and warehouses designed to support productivity and growth. We ensure that all properties meet high standards of quality, safety, and convenience, while providing landlords with efficient property management services to maximize their rental income.

Whether you're a tenant looking for your ideal space or a landlord seeking reliable tenants, our team delivers outstanding results with professionalism and care.



FACILITIES MANAGEMENT



At Buy and Let Centre (BLC), we understand the complexities of property ownership and tenancy. Our Facility Management and Rent Management services are designed to take the hassle out of managing your assets while ensuring tenants enjoy well-maintained, functional, and comfortable spaces.

With a focus on efficiency, professionalism, and customer satisfaction, we offer end-to-end solutions that cater to both residential and commercial properties. Whether you're a landlord looking for expert management or a tenant seeking a seamless rental experience, BLC is your trusted partner for all your property needs.



FACILITY & RENT MANAGEMENT

MAINTENANCE AND REPAIRS

- Regular inspections and upkeep of properties.
- Coordination of repairs for plumbing, electrical, and structural issues.
- Preventive maintenance to reduce long-term costs.

Cleaning and Janitorial Services

- Professional cleaning for common areas and tenant spaces.
- Waste management and recycling programs.

Security Services

- Management of security personnel and surveillance systems.
- Implementation of access control measures.

Utility Management

- Oversight of water, electricity, and other utility services.
- Monitoring consumption to ensure efficiency.

Landscape and Grounds Maintenance

- Upkeep of gardens, lawns, and outdoor areas.
- Seasonal planting and beautification projects.

Health and Safety Compliance

- Regular audits to meet regulatory standards.
- Implementation of fire safety measures and emergency plans.

Tenant Support Services

- 24/7 helpline for tenant inquiries and assistance.
- Coordination of move-ins and move-outs.

RENT MANAGEMENT SERVICES

Rental Collection

- Timely collection of rent and follow-up on late payments.
- Transparent reporting of all financial transactions.

Lease Management

- Drafting, reviewing, and renewing rental agreements.
- Ensuring compliance with lease terms by both tenants and landlords.

Tenant Screening and Placement

- Thorough background checks on prospective tenants.
- Matching tenants with properties based on their needs and budget.

Financial Reporting

- Monthly rent statements and detailed financial reports.
- Management of operating expenses and rental income.

Vacancy Management

- Marketing vacant properties to minimize downtime.
- Organizing property viewings and negotiating rental terms.

Dispute Resolution

- Mediation between tenants and landlords to resolve conflicts.
- Handling legal matters related to rent and tenancy.

Property Performance Monitoring

- Analysis of rental trends and property performance.
- Recommendations to optimize rental income and property value.

With BLC's comprehensive facility and rent management services, property owners can enjoy a hassle-free experience while tenants benefit from well-maintained, efficiently managed spaces.

OUR CUSTOMERS

PROPERTY

- Clinton Health Access Initiative
- PATH Malawi
- TNM
- MUKuru Money Transfers
- PLAN International
- BetWay
- SANA
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MENTAL HEALTH MOBILE APP

Mentatt is a health technology company providing accessible, culturally aligned mental wellness solutions. The platform enables individuals to track wellbeing, access resources, and connect with professional support.

We work with organizations, governments, and development partners to address workplace health, youth wellness, and community needs. By combining clinical expertise with data insights, Mentatt delivers scalable tools that improve performance and impact.

Our mission is to make mental health support practical, affordable, and embedded in the systems that shape communities and workforces.

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READY, SET, GOALS!

MULTISPORT COMPLEX LILONGWE

Pulse Park offers world-class sports and recreation facilities, including padel courts, five-a-side football pitches, and multi-sport arenas for basketball, netball, and more.

For corporates, families, and youth groups, we provide tailored packages for leagues, tournaments, training camps, and wellness programs that promote teamwork, fitness, and growth. Our facilities are built to international standards, ensuring safety, quality, and an exceptional sporting experience for all participants.

Whether you're an individual looking to stay active, a company seeking employee engagement opportunities, or a community group driving youth development, Pulse Park is your partner for sport, health, and impact.



Futsal
Action Cricket
Padel Tennis
Pickle Ball
Netball
Basketball
Hockey
Volley Ball
Squash
Health Bar

GET IN TOUCH

Our team is always ready to assist you, and we encourage you to reach out to us, and explore synergies and opportunities.

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